

Preference Orderings

Resnik

$xPy \equiv$ the agent prefers x to y

$yPx \equiv$ the agent prefers y to x

$xIy \equiv$ the agent is indifferent between x and y

Strict preference: xPy just in case the agent prefers x to y and not vice versa.

Alternative

Weak preference: $x \succ y$ just in case the agent either prefers x to y or is indifferent between them.

Def. (Indifference) $xIy \equiv x \succ y$ and $y \succ x$.

Def. (Strict Preference) $xPy \equiv x \succ y$ and not xIy .

Ordering Conditions

- (O1) (Reflexivity) $x \succ x$
 - the agent prefers or is indifferent between x and x .
- (O2) (Transitivity) If $x \succ y$ and $y \succ z$, then $x \succ z$.
 - if the agent prefers x to y and y to z , then prefers x to z
- (O3) (Connectedness) For any outcomes x and y , $x \succ y$ or $y \succ x$
 - for any two outcomes, one is (weakly) preferred

Corollaries:

1. All of Resnik's ordering conditions
2. Results about *Indifference*
 - a) xIx follows from (O1). So indifference is *reflexive*.
 - b) xIy implies yIx , by definition. So indifference is *symmetric*.
 - c) If xIy and yIz , then $x \succ z$ and $z \succ x$, so xIz . So indifference is *transitive*.
 - Indifference as an *equivalence relation*
 - Outcomes fall into *indifference classes*

Justification

- (O1) is unproblematic.
- (O2) is much discussed.
 - Empirically false.** Sorites examples: imperceptible differences can add up.
 - Justifiable as an idealization?**
 - Money pump argument.
- (O3) is the most unreasonable constraint.
 - Example:** rescuing Ames or Burns from a fire
 - Argument from *revealed preferences*: actual choices demonstrate preferences.
 - Objection:** choice may be made using a mechanism unrelated to preferences
 - Real motivation for (O3) is theoretical: to allow construction of utility functions

Utility functions (numerical preference rankings)

Proposition: If a preference ordering satisfies (O1) - (O3), then we can assign to each outcome x a number $u(x)$, called the *utility* of x , such that:

- 1) $u(x) > u(y)$ iff xPy ;
- 2) $u(x) = u(y)$ iff xIy .

u is called a *utility function* or *utility scale*.

Ordinal transformations

An *ordinal transformation* $t(u)$ is a function such that for all utility values u and v ,

$$t(u) \geq t(v) \text{ iff } u \geq v.$$

Positive linear transformations

$$t(u) = a u + b, \text{ where } a > 0$$

Utility functions specified up to a positive linear transformation are called *interval scales*.

Criteria for evaluating decision principles

1. Invariance under ordinal transformations
2. Invariance under expansion of options
3. Ability to take advantage of opportunities
4. Intuitive counterexamples
5. Probabilistic pre-suppositions
6. Arbitrariness

1. Maximin Rule

a) Simple Version

- Find the minimum value for each act.
- Choose the act whose minimum value is maximal.

b) Lexical Version

- In case of a tie, maximize the next-to-minimum value (etc.)

Rationale: Conservatism — avoids worst outcome.

Objections:

- 1) Lost opportunities
- 2) Probabilistic pre-suppositions
- 3) Intuitive counter-examples

2. Minimax Regret

- **Regret value** for each act-state pair: MAX value for state – value for the pair
- For each act, find maximum regret value on its row
- Choose the act which minimizes the maximum regret value
- Can make it a lexical rule in case of ties

Rationale: Make the decision that will minimize lost opportunity.

Objections:

- 1) not invariant under ordinal transformations; pre-supposes an *interval scale*
- 2) Not invariant under act expansion
- 3) Intuitive counterexamples

3. The 'best average' rule

- For each act, find MAX and MIN on its row
- Compute $AVG = (MAX + MIN) / 2$
- Choose the act which maximizes AVG

Rationale: Avoid acts that might be catastrophic and acts that miss out on great opportunities.

Objections:

- 1) Pre-supposes interval scale
- 2) Same counter-example as for Minimax Regret

4. Principle of Insufficient Reason

- Treat each state as equally probable
- Maximize expected utility on this basis.
(Shortcut: sum utilities for the row, and choose the maximal row.)

Rationale: With no good reason to assign any probabilities, assign all equal probability.

Objections:

- 1) Pre-supposes interval scale.
- 2) Arbitrariness of assumption of equi-probability.
- 3) Possibility of catastrophe
- 4) Incoherence of the equi-probability assumption.